## CJSC "TOYOTA BANK"

Financial Statements for the year ended 31 December 2012



ZAO KPMG

10 Presnenskaya Naberezhnaya Moscow, Russia 123317 Telephone Fax Internet

+7 (495) 937 4477 +7 (495) 937 4400/99 www.kpmg.ru

## Auditors' Report

To the Shareholders and the Board of Directors of CJSC "Toyota Bank"

We have audited the accompanying financial statements of CJSC "Toyota Bank" (the Bank), which comprise the statement of financial position as at 31 December 2012, and the statements of comprehensive income, changes in equity and cash flows for 2012, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

Our responsibility is to express an opinion on the fair presentation of these financial statements based on our audit. We conducted our audit in accordance with Russian Federal Auditing Standards and International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to express an opinion on the fair presentation of these financial statements.

Audited entity: CJSC "Toyota Bank".

Registered by the Central Bank of the Russian Federation on 3 April 2007, Registration No. 3470.

Entered in the Unified State Register of Legal Entities on 3 April 2007 by Moscow Inter-Regional Tax Inspectorate No. 50 of the Ministry of Taxes and Duties of the Russian Federation, Registration No. 1077711000058, Certificate series 77 No. 50004136.

Address of the audited entity: 29, Serebryanicheskaya emb., floor 3, Moscow, Russian Federation, 109028.

Independent auditor: ZAO KPMG, a company incorporated under the Laws of the Russian Federation, a part of the KPMG Europe LLP group, and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swige actific

Registered by the Moscow Registration Chamber on 25 May 1992, Registration No. 011.585.

Entered in the Unified State Register of Legal Entities on 13 August 2002 by the Moscow Inter-Regional Tax Inspectorate No. 39 of the Ministry for Taxes and Duties of the Russian Federation, Registration No. 1027700125628, Certificate series 77 No. 005721432.

Member of the Non-commercial Partnership "Chamber of Auditors of Russia". The Principal Registration Number of the Entry in the State Register of Auditors and Audit Organisations: No.10301000804.



## Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Bank as at 31 December 2012, and its financial performance and its cash flows for 2012 in accordance with large actional Financial Reporting Standards.

Koloso

Director

power of attorney dated 3 October 2011 № 37/11,

license No. 01-000130

ZAO KPMG

Moscow, Russian Federation

MOCKB

30 April 2013

	Note	2012	2011
Interest income	4	3 714 372	2 257 413
Interest expense	4	(1 921 950)	(992 813)
Net interest income	-	1 792 422	1 264 600
Fee and commission income	5	35 678	23 196
Fee and commission expense	5	(32 469)	(86 262)
Net fee and commission income (expense)		3 209	(63 066)
Net loss on financial instruments at fair value through profit or loss		(91)	(278)
Net foreign exchange (loss) income	6	(52)	10 535
Other operating income	7	68 376	65 425
Operating income		1 863 864	1 277 216
Charge for impairment losses	13	(202 974)	(26 481)
Personnel expenses	8	(301 875)	(239 999)
Reversal of provision for onerous contract	19	57 566	7 607
Other general administrative expenses	9	(653 858)	(543 860)
Profit before income tax		762 723	474 483
Income tax expense	10	(162 503)	(107 080)
Profit and total comprehensive income for the year		600 220	367 403
	-		

The financial statements were approved by the Management Board on 30 April 2013.

Koloshenko A.V.

	Notes	2012	2011
ASSETS			-
Cash and cash equivalents	11	503 361	446 489
Mandatory reserve deposit with the Central Bank of the Russia Federation	n 12	25 687	82 487
Loans to banks	12	2 407 692	741 151
Loans to customers	13	37 539 460	22 691 948
Property, equipment and intangible assets	14	179 022	180 158
Current tax asset		23 945	-
Deferred tax asset	10		34 569
Other assets	15	132 846	192 240
Total assets		40 812 013	24 369 042
LIABILITIES			
Loans from banks	16	20 465 068	12 510 032
Loans and settlement accounts from customers	17	14 363 344	7 341 739
Subordinated borrowings	18	1 769 504	907 305
Deferred tax liability	10	55 076	-
Other liabilities	19	90 316	141 481
Total liabilities		36 743 308	20 900 557
EQUITY	-		
Share capital	20	2 440 000	2 440 000
Additional paid-in capital		1 343 400	1 343 400
Retained earnings (accumulated losses)		285 305	(314 915)
Total equity		4 068 705	3 468 485
Total liabilities and equity	-	40 812 013	24 369 042

Koloshenko A.V. President

	Notes	2012	2011
CASH FLOWS FROM OPERATING ACTIVITIES		<del></del>	
Interest receipts		3 537 363	2 261 961
Interest payments		(1 793 839)	(889 751)
Fee and commission receipts		67 940	22 061
Fee and commission payments		(31 732)	(113 661)
Net receipts from foreign exchange		552	12 122
Other operating income receipts		60 956	68 523
Personnel expenses		(297 301)	(238 678)
Other general administrative expenses		(591 913)	(505 450)
(Increase) decrease in operating assets			
Mandatory reserve deposit with the Central Bank of the			
Russian Federation		56 800	(63 013)
Loans to banks		(1 675 499)	(714 422)
Loans to customers		(14 965 973)	(10 469 214)
Other assets		61 940	(18 291)
Increase (decrease) in operating liabilities			
Loans from banks		7 930 983	4 743 057
Loans and settlement accounts from customers		6 996 150	4 040 465
Other liabilities		18 000	(7 518)
Net cash used in operating activities before income tax paid		(625 573)	(1 871 809)
Income tax paid	3	(96 803)	-
Cash flows used in operating activities	-	(722 376)	(1 871 809)
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of property, equipment and intangible assets	14	(77 623)	(32 766)
Sales of property, equipment and intangible assets		4 892	1 424
Cash flows used in investing activities		(72 731)	(31 342)
CASH FLOWS FROM FINANCING ACTIVITIES			
Shares issued		s <del>=</del> 5	1 080 000
Subordinated borrowings received		850 000	550 000
Cash flows provided from financing activities		850 000	1 630 000
Net increase (decrease) in cash and cash equivalents		54 893	(273 151)
Effect of changes in exchange rates on cash and cash		0_%	
equivalents		1 979	(1 192)
Cash and cash equivalents as at the beginning of the period	11	503 361	720 832 446 489
Cash and cash equivalents as at the end of the period			

Koloshenko A.V.
President

e.	Share capital	Additional paid- in capital	Retained earnings (accumulated) losses	Total equity
Balance as at 1 January 2011	1 360 000	1 343 400	(682 318)	2 021 082
Total comprehensive income				
Profit	-	-	367 403	367 403
Transactions with owners, recorded directly in equity				
Shares issued	1 080 000	-	·-	1 080 000
Balance as at 31 December 2011	2 440 000	1 343 400	(314 915)	3 468 485
Total comprehensive income				
Profit	-		600 220	600 220
Balance as at 31 December 2012	2 440 000	1 343 400	285 305	4 068 705

Koloshenko A President